



KO CONSULTING, LLC

Consulting: Political, Non-Profit & Small Business

Ordinance No. 22-005
Exhibit "A"

Kristen Olmi-Managing Member
P.O BOX 40

Date: January 4, 2022

Mayor Catherine Cercone-Miller c/o City of Struthers
RE: K.O. Consulting, LLC Engagement Letter
City of Struthers-Grants and Development Contract 2022

ATTACHMENT "A"

The following are consulting services and grant writing fees for items discussed during a recent meeting.

Additional changes may be made to Attachment A as work is increased and/or projects added, any changes will be agreed upon prior to work beginning.

Item/Project	Fee Structure
a) Meetings, documents and miscellaneous work as it relates to economic development and grant work.	a) billable for hours worked, hours will be billed monthly, not to exceed \$12,000.
b) Grant research, writing and application submission and assist with management once grants are received.	up to \$16,000 or 12% of grants received via the notification of a grant award letter or grant award email.
	Total contract not to exceed \$28,000. Unless authorized by Council

If you have any questions or concerns please contact me by phone at 330-720-8551 or email me Kristen@koconsultllc.com

Very truly yours,

Kristen Olmi
Managing Member

K.O. Consulting, LLC
P.O. Box 40
Struthers, Ohio 44471

CONSULTING AGREEMENT

This consulting agreement ("Agreement") is entered into by and between City of Struthers, a for profit/non-profit organization, governmental entity and/or individual ("Client") and K.O. Consulting, LLC, an Ohio company ("Consultant").

Recitals

WHEREAS, Consultant has experience in the field(s) of government relations, lobbying, legislative advocacy, grant applications and research, business and economic development and related work.
WHEREAS, Consultant is willing to be engaged by Client upon the terms and conditions herein contained; and
WHEREAS, a significant portion of Client's business and assets are comprised of Proprietary and Confidential Information, as defined below, which Client wishes to preserve and protect;
NOW, THEREFORE, in consideration of the recitals, and of the terms, covenants, and conditions set forth herein, and for other good and valuable consideration, receipt of which is hereby acknowledged, Client and Consultant mutually agree as follows:

1. Consulting Services. Client hereby retains Consultant to render the following services to Client in accordance with the Engagement Letter, as provided as "Attachment A"

The manner and means by which Consultant chooses to complete the services are in Consultant's sole discretion and control. Consultant's obligations shall be conditioned upon receiving such information and cooperation from Client as may be reasonably necessary to perform the services.

2. Services NOT Performed by Consultant. Although Consultant may comment upon Client's legal documents, financial statements or other documentation in the course of performing the services hereunder, Client acknowledges that Consultant is not an attorney, nor is Consultant providing auditing or accounting services or opining on representations made in any financial statements. Client further acknowledges that Client should consult with its own legal, auditing and accounting advisors regarding any matters requiring legal, auditing or accounting advice.

3. Relationship of Parties. This Agreement shall not constitute an employer-employee relationship, and it is the intent of each party that Consultant shall at all times be an independent contractor.

4. Allowances. This agreement and execution of contract hereby gives K.O. Consulting, LLC the authority to file on-line documents on behalf of Client, including but not limited to the following:

- Employer Identification Numbers (EIN)
- State INC, LLC, OR Partnership Documents
- Trade Mark Documents
- IRS Form 1023 or 1023ez application
- Grant Applications (state and federal grant applications and foundation applications)
- Grant Compliance
- Federal and State Contracting Documents and Bids

5. Term. The term of this Agreement shall commence on the date hereof and shall remain in effect for a period not to exceed twelve (12) months or until the end of December 31, 2022, to be reviewed and re-negotiated for an additional duration.

6. Compensation. For services provided hereunder, Consultant shall be paid sum(s) in accordance to the Engagement Letter as provided as Attachment "A". Please Note that may include additional hourly fee as describe in the Engagement Letter for miscellaneous and additional meetings. Consultant or Consultant's employees shall only be entitled to payment or reimbursement for travel expenses, food, lodging, any per diem allowance, equipment, supplies, or similar items if expressly authorized in advance by Client. All payments must be made payable to K.O. Consulting, LLC.

7. Disclosure of Information. Consultant agrees that at no time (either during or subsequent to the term of this Agreement) will Consultant disclose or use, except in pursuit of the business of Client or any of its subsidiaries or affiliates, any Proprietary and Confidential Information of Client, or any subsidiary or affiliate of Client, acquired during the term of this Agreement. The term "Proprietary and Confidential Information" shall mean, but is not limited to, all information which is known or intended to be known only to Client, its subsidiaries and affiliates, and their employees, including any document, record, financial or other information of Client, or others in a confidential relationship with Client, and further relates to specific business matters such as the Client's financial information, identity of clients and patients, policies and procedures, fee structures, trade secrets, proprietary know-how, account information, and other information relating to other business of Client, its subsidiaries and affiliates, and their employees. Consultant agrees not to remove from the premises of Client except as necessary for Consultant to perform services in accordance with the terms of this Agreement, any document, record, or other information of Client or its affiliates.

Consultant agrees to return or destroy, immediately upon termination of Consultant's services hereunder, any and all documentation relating to Proprietary and Confidential Information of Client and of others that is in the possession of Consultant, in whatever format it may be maintained, whether provided to, or developed by, Consultant, and to provide a certificate of destruction if required by Client.

Notwithstanding the foregoing, the restrictions contained in this Section 6 shall not apply to any Proprietary and Confidential Information that (i) is a matter of public knowledge or prior personal knowledge (from a source other than a party to this Agreement or its affiliate), (ii) is independently developed by a person not a party to this Agreement without the use, directly or indirectly, of Proprietary and Confidential Information, or (iii) is required by law or the order of any court or governmental agency, or in any litigation or similar proceeding to be disclosed; provided that the disclosing party shall, prior to making any such required disclosure, notify the other party with sufficient notice to permit that party to seek an appropriate protective order.

8. Proprietary and Confidential Information of Others. Consultant acknowledges that Client does business with clients that supply Client with information of a confidential nature, and that Client has contractual obligations to preserve the confidential nature of such information. Consultant agrees to treat any information received from clients of Client as confidential, as if it were the Proprietary and Confidential Information of Client.

9. Remedies. In addition to any other remedies, which Client may have by virtue of this Agreement, Consultant agrees that in the event that a breach of the confidentiality provisions of this Agreement occurs or is threatened, Client shall be entitled to obtain an injunction against Consultant from a court of competent jurisdiction to restrain any breach of confidentiality.

10. Termination. Either party may terminate this Agreement, with or without cause, upon thirty (30) days' advance written notice to the other, unless otherwise mutually agreed upon.

11. Limitation of Liability to Client. Notwithstanding any other provision of this Agreement, in no event shall Consultant be liable to Client for Client's lost profits, or special, incidental, punitive or consequential damages (even if Consultant has been advised of the possibility of such damages). Furthermore, in no event shall Consultant's liability to Client under any circumstances exceed the amount of compensation actually received by Consultant from Client under this Agreement as of a date certain. Further, Consultant will not be liable for delays or performance failures due to circumstances beyond Consultant's control.

12. Indemnification of Consultant. Client shall indemnify, defend and hold Consultant harmless from and against any and all third party claims, liability, suits, losses, damages and judgments, joint or several, and shall pay all costs and expenses (including counsel's fees and expenses) as they are incurred in connection with the investigation of, preparation for or defense of any pending or threatened claim or any action or proceeding arising there from, that Consultant incurs as a result of having performed services on behalf of Client.

13. Client's Representations. Client represents that it has the full right and authority to enter into and perform this Agreement. The consummation of the Agreement and the transactions contemplated herein do not violate any outstanding assignments, grants, licenses, encumbrances, obligations, agreements or understanding between Client and any other person or entity. Client represents and warrants to Consultant that Client is able to timely pay Consultant all fees and expenses incurred in the performance of the services hereunder Client also recognizes failure to make timely payments may effect timelines and completion of projects, such as but not limited to grant application deadlines.

14. Amendments. This Agreement may be amended only in a writing signed by both parties.


15. Independent Consultant; No Agency. The parties agree that at all times during the term of this Agreement, Consultant shall continue to be an independent Consultant, and is not authorized as, nor shall be deemed to be an employee, agent, partner, joint venture, or representative of Client. Neither party has the authority to bind the other or to incur any liability on behalf of the other, nor to direct the employees of the other. Nothing in this Agreement shall be interpreted or construed as creating or establishing the relationship of employer and employee between Client and Consultant or any employee or agent of Consultant. Consultant shall retain the right to perform services for others during the term of this Agreement.

16. Miscellaneous. No waiver by Client of any breach of this Agreement by Consultant shall be considered to be a waiver of any other breach. Should any litigation be commenced between Client and Consultant relating to any such breach, the prevailing party shall be entitled, in addition to such other relief as may be granted, reasonable costs and attorney's fees relating to such litigation. If any term or provision of this Agreement is determined to be illegal or invalid, such illegality or invalidity shall not affect the validity of the remainder of this Agreement. This Agreement shall be governed by the laws of the State of Ohio.

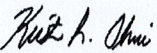
This Agreement contains the entire agreement between the parties hereto with respect to the subject matter hereof.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the 26th of January, 2022

CLIENT
City of Struthers


Name: Catherine Corcoran Miller
Title: Mayor

CONSULTANT
K.O. Consulting, LLC


Kristen Olmi
Managing Member